



## **Our Senior Management Team**

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### **WILLIAM (BILL) BARNEY** **Chief Executive Officer**

Voted 2009 Best Asia Pacific Telecom Executive by readers of CommsDay and named 2008 Telecom CEO of the Year by Telecom Asia, Bill Barney presided over the transformation of one of Asia's first Chapter 11 casualties (Asia Global Crossing), into one of the region's leading providers of IP and WAN services (Asia Netcom). In 2007, Mr Barney led the company's successful acquisition of regional ISP, Pacific Internet, which operationally merged with Asia Netcom and relaunched as Pacnet in January 2008.

Under Mr Barney's leadership, the company has achieved industry-leading growth targets and was named "Company of the Year for Excellence in Growth" by Frost & Sullivan in 2009, as well as "Best Wholesale Carrier" in 2007 & 2009 by Telecom Asia. Other accolades include the International Engineering Consortium's prestigious InfoVision Award in 2006 & 2007, as well as "Data Communications Service Provider of the Year" awards by Frost & Sullivan in 2005 & 2006.

Mr Barney earlier served as President of Asia Pacific at MCI WorldCom where he managed the industry's fastest growing regional company through an industry leading three-digit growth phase. During Mr Barney's tenure at WorldCom and UUNET, the company received numerous awards for its technological leadership in IP services while also being recognized twice as Asia's Telecom Employer of the Year.

Prior to joining WorldCom, Mr Barney was Vice President of Global One, where he managed operations in the Middle East, South Asia and Africa. Barney began his career with AT&T, where he held a number of key sales and management roles in the international division and domestic sales group.

Mr Barney received his MBA from Columbia University and a Bachelor of Arts degree from Wesleyan University.

### **WILFRED KWAN** **Chief Technology Officer**

As Chief Technology Officer, Wilfred Kwan is responsible for Network Operations, Engineering, IT and Customer Service. Mr Kwan previously served as Chief Technology Officer of Asia Netcom and earlier as Senior Vice President of Network Operations of Asia Global Crossing.

With more than 22 years of experience in the telecom industry, Mr Kwan's experience ranges from software development and integrated circuit design to product development, network planning and operations. Mr Kwan joined ANC from WorldCom Asia Pacific, where he was the Director of Operations responsible for overall operational efficiencies such as MTTR, on-time delivery and operations cost. He also led the implementation of ISO 9000 and cross-departmental processes for quality assurance at WorldCom. Mr Kwan has also held various management positions with Global One, Lucent Technologies, Motorola and Nortel. Since 1999, Mr Kwan has served as an advisory committee member to the Office of the Telecommunications Authority (OFTA) in Hong Kong.

Mr Kwan has an MS in Electrical Engineering from Cornell University, where he also received his undergraduate degree in the same discipline. Additionally, he has an MS in Financial Management from the University of London.

**BRETT LAY**  
**Chief Financial Officer**

As Chief Financial Officer, Brett Lay is responsible for the company's financial strategies, planning and operations in addition to directing key corporate finance initiatives. He was previously Chief Financial Officer of Asia Netcom.

A 25-year veteran of the telecom industry, Mr Lay is an experienced financial and operating executive in both startup and mature operating environments. Most recently, he served as an independent financial advisor specializing in asset valuations, capital structures, mergers and acquisitions.

From 1999 to 2003, Mr Lay served as Chief Financial Officer of Pihana Pacific. While there, he developed and executed the three-way merger of Pihana Pacific, i-STT and Equinix (EQIX).

Prior to Pihana Pacific, Mr Lay was Chief Financial Officer and director of Asia Pacific at MediaOne Group, Inc., where he negotiated and executed the sale and financings of numerous companies and managed more than \$1 billion in operations in seven Asia Pacific countries. From 1985-1999, Mr Lay held several senior positions at US WEST/MediaOne Group Inc., including executive director international treasury, director corporate strategy, and director financial planning and analysis.

Mr Lay has an MS in Finance and MS in Management from the University of Colorado.

**GRACE GUANG**  
**General Counsel**

Grace Guang is General Counsel for the Pacnet Group with responsibility for all legal and regulatory affairs for the Group. Ms Guang previously served as General Counsel for Asia Netcom. Prior to Asia Netcom, Ms Guang was with the law firm of Skadden, Arps, Slate, Meagher & Flom LLP in their New York and Hong Kong offices. Ms Guang has also worked as corporate associate at the law firm of Allen & Gledhill LLP in Singapore.

Ms Guang has an LLM from Columbia University, and a LLB from the National University of Singapore. She is licensed to practice law in New York, Hong Kong, Singapore and England and Wales.

**LORAIN WONG**  
**Senior Vice President**  
**Marketing & Communications**

As Senior Vice President for Marketing and Communications, Lorain Wong is responsible for corporate communications, media/analysts relations, brand management and strategic marketing initiatives for Pacnet. Previously, she served in the same capacity at Asia Netcom since joining the company in February 2003 during its transition from Asia Global Crossing.

With over 21 years of telecom experience, Ms Wong previously served as Vice President of Corporate Marketing and Communications for Qwest Asia, and earlier as Head of Corporate Communications for Global One Asia Pacific. She was also Director of Partnership Marketing and earlier Director of Communications for AT&T Global Consumer Services in Southern California, where she won numerous recognitions for her work in multicultural marketing and communications.

Ms Wong began her career in television news and has produced and reported for a number of ABC and CBS affiliates in the United States. She has a degree in Journalism from the University of Texas at Austin, where she also pursued graduate studies in media law.

**ANNE ADAM**  
**Senior Vice President**  
**Human Resources & Administration**

Anne Adam is Senior Vice President, Human Resources and Administration at Pacnet. Ms Adam, who is based in Singapore, has more than 21 years of industry experience, and has been with the company since 2000.

Prior to her current appointment, Ms Adam was most recently Pacnet's Vice President of Service Assurance and Network Operations. Under her leadership, the team achieved incredible results and numerous customer and industry commendations.

Before joining Pacnet, Ms Adam has also served in various leadership positions at AT&T, Global Crossing and Cable & Wireless, including recruitment, training, personnel management, operational support and customer service.

**CHRIS WILSON**  
**Senior Vice President**  
**Product Strategy & Management**

Chris Wilson is Senior Vice President of Product Strategy and Management at Pacnet. He is responsible for the company's overall product strategy and management, including product development and deployment, and for Pacnet's strategies for IP, cloud computing and data center investments. Mr Wilson is also responsible for Business Development at Pacnet and oversees corporate development initiatives, including joint ventures, mergers and acquisitions, subsea cable projects and other major investments.

Prior to his current appointment, Mr Wilson served as Senior Vice President of Business Development at Pacnet. He has been with the company since 2006.

A telecom industry veteran with 27 years of experience, he has spent many of those years in leadership positions with Verizon Business, MCI, WorldCom and British Telecom. Outside the industry he has also worked with GEC Marconi, the BBC and SHL.

Prior to joining Pacnet, Mr Wilson was Director of Asia Pacific Strategy and Business Development at Verizon Business, with responsibility for developing the company's regional strategy in Asia Pacific. Prior to this, he was Director of Business Operations, where he oversaw among other things the development of its regional partner program and its relationship with major System Integrators in the region.

Mr Wilson has spent most of the last 23 years working across Asia and has lived in Hong Kong and Korea, in addition to Singapore where he is currently based.

Mr Wilson has an honors degree in Electronic Engineering from the University of Southampton (UK) and postgraduate diplomas in marketing and finance. He is a member of the Institution of Engineering & Technology (IET) and Chartered Institute of Marketing (CIM).

**RICHARD CARDEN**  
**Senior Vice President**  
**Sales**

Richard Carden is Senior Vice President of Sales and is responsible for sales management across all geographic regions. Prior to his current appointment, Mr Carden was Managing Director of Pacnet Asia (China, Hong Kong, India, Indonesia, Japan, Korea, Malaysia, Philippines, Singapore, Taiwan and Thailand).

Based in Singapore, Mr Carden has over 28 years of experience in the telecom industry and is an accomplished business leader with a solid track record in driving sales productivity and revenue growth.

Prior to joining Pacnet, Mr Carden served as President & CEO of Verizon Business Japan where he grew sales productivity by 250 percent. Before joining Verizon, Richard was previously the Chief Operating Officer of Asia Netcom Japan, where he was instrumental in the development of the company's local sales organization since its transition from Asia Global Crossing in 2001. Earlier, Mr Carden served in sales leadership positions at MCI Worldcom Japan and British Telecom in London.

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